La Gaylia Appleby Bio

LaGaylia Appleby is a native Atlantan raised in Southwest Atlanta. She earned a B.S. in Chemistry from Dillard University, B.S. in Industrial and Systems Engineering from GA Tech and an MBA from Duke University. She also served in the United States Army Reserve for over 10 years. She is a member of Alpha Kappa Alpha Sorority. She is a tennis enthusiast and loves to travel internationally. She has one daughter and two granddaughters.

Although her initial foray into real estate came as a Construction Services Engineer. It took a long minute, but LaGaylia realized that working in corporate America and being confined and limited did not match her personality. Thus, she finally started investing in real estate in 2008. She got a huge surprise when she received her property tax bills and they were astronomical. As a resourceful individual, she did her research and was able to reduce her property tax bills as well as that of other real estate investors. The timing was perfect, after leaving her corporate position, she launched her business in 2009, Real Estate Works 4 U. The name of the company reflects her passion to ensure that Real Estate Works for You. She has successfully saved her clients (200 Peachtree, GM Doraville, and other residential and commercial (warehouses, office buildings, etc.) millions of dollars. To be successful in lowering property tax bills, each appeal is treated as though her company is the owner of the property. The company is based on the belief that the customers' needs are of the utmost importance and their entire team is committed to meeting those needs. Their team consists of attorneys, former county appraisers, realtors, and appraisers.

LaGaylia recognizes and appreciates that we are all interconnected and that it is our unique spirits that magnify and strengthen our core. Let us apply those strengths so that our journey through life allows us to empower and enrich those in our path for each of us has potential. Love-Laugh-Learn-Live Life